## U.S. SMALL BUSINESS ADMINISTRATION WASHINGTON METROPOLITAN AREA DISTRICT OFFICE LENDER RANKING (7(a) LOAN GUARANTEES AND 504 DEBENTURES)

<u> </u>	LOANS AS OF:	10/01/	2007 thru	03/31/2008	TOP FIVE		
1	LENDER INNOVATIVE BANK	PLP	YTD LOANS	\$AMT \$1,670,000	RANKING BY CATEGORY	YTD LOANS	\$AMT
2	BANK OF AMERICA	PLP	53	\$1,402,800			
	PNC BANK, N.A. BRANCH BANKING & TRUST (BB&T)	PLP PLP	49 35		1. SonaBank, N.A.	7	\$2,694,000
5	SUPERIOR FINANCIAL GROUP, LLC	REG	28	* - / /	Sonabank, N.A.     The Adams National Bank	7	\$2,694,000
6	BUSINESS FINANCE GROUP	CDC	27	\$16,964,000	3. Capital Bank, N.A.	4	\$1,000,000
	ENTERPRISE DEV. GROUP CAPITAL ONE FINANCIAL CORP.	MIC	19 18		EagleBank     Access National Bank	3	\$2,601,000 \$500,000
	M & T BANK	PLP	17	\$2,035,000		3	\$300,000
	CIT SMALL BUSINESS LENDING	PLP	12	\$7,387,700			
	WACHOVIA BANK	PLP	12		REGIONAL BANKS		<b>A4 007 00</b> 4
	LATINO ECON. DEV. CORP. SUNTRUST BANK	MIC	12 11		Provident Bank of Maryland     Sandy Spring Bank	9	\$1,237,000 \$365,000
	WILSHIRE STATE BANK	PLP	10		Sovereign Bank	2	\$80,000
	PROVIDENT BANK OF MARYLAND	PLP	9	. , ,	4. Susquehanna Bank	1	\$375,000
	CITIBANK, N.A. COMMERCE BANK, N.A.	PLP PLP	9		5. The Columbia Bank	1	\$350,000
	UNITED CENTRAL BANK	PLP	8				
	SONABANK N.A.	PLP	7		NATIONAL BANKS & NON-BA	NK LENDE	ERS
	THE ADAMS NATIONAL BANK	PLP	7		Innovative Bank	101	\$1,670,000
	CHESAPEAKE BUSINESS FIN.CORP HANMI BANK	CDC	6		Bank of America     PNC Bank, N.A.	53 49	\$1,402,800 \$5,665,900
	PACIFIC CITY BANK	PLP	6		4. Branch Banking & Trust	35	\$9,670,000
	NCB, FSB	PLP	5		5. Superior Financial Group	28	\$225,000
	HSBC BANK	PLP	5				
	WHEELER CREEK CDC FIRST CHATHAM BANK	MIC REG	5 4		CERTIFIED DEVELOPMENT O	OMPANIE	S
	WOORI AMERICA BANK	PLP	4	\$1,350,000	1. Business Finance Group	27	\$16,964,000
29	HOME LOAN INVESTMENT BANK	PLP	4	\$1,287,800	2. Chesapeake Business Fin.	6	\$4,404,000
	SHINHAN BANK AMERICA CAPITAL BANK, N.A.	PLP	4	+ //	Mid-Atlantic Small Bus.Fin.     James River Dev.Corp.	1	\$1,025,000 \$459,000
	SANDY SPRING BANK	PLP	4	+ //	James River Dev.Corp.     Prince George's Co.FSC	1	\$459,000 \$256,000
33	EAGLEBANK	PLP	3	\$2,601,000			<del>+====================================</del>
	COMPASS BANK	PLP	3				
	NEWTEK SMALL BUSINESS FINANCE ACCESS NATIONAL BANK	PLP	3		504 - FIRST TRUST  1. Cardinal Bank	4	\$2,143,500
	INDUSTRIAL BANK, N.A.	PLP	2		Cardinal Bank     Virginia Commerce Bank	4	\$1,955,000
38	NARA BANK	PLP	2	\$648,000	3. Branch Banking & Trust	4	\$1,715,000
	COMERICA BANK	PLP	2		4. Wachovia Bank	3	\$10,278,666
	UNITY BANK PRINCE GEORGE'S COUNTY FSC	PLP	2	\$435,000 \$406,000	5. United Bank	2	\$2,721,735
	BANCO POPULAR, N.A.	PLP	2	\$394,200			
	CARDINAL BANK, N.A.	PLP	2		MICROLENDERS (MIC)		
	CENTER BANK SOVEREIGN BANK	PLP PLP	2		1. Enterprise Dev. Group	19	\$176,959
	UNITED WESTERN BANK	PLP	1		Latino Econ. Dev. Corp.     Wheeler Creek CDC	12 5	\$182,300 \$19,500
47	MID-ATLANTIC SMALL BUS. FINANCE	CDC	1	\$1,025,000		-	* 10,000
	MID-ATLANTIC FED. CREDIT UNION	REG	1	\$475,000			
	JAMES RIVER DEVELOPMENT CORP TEMECULA VALLEY BANK	CDC	1	\$459,000 \$405,000			
	SUSQUEHANNA BANK	PLP	1	\$375,000			
	THE COLUMBIA BANK	PLP	1		National Bank - Operates in mi		
	COMMUNITY SOUTH BANK	PLP	1	\$340,000 \$320.000	Regional Bank - Operates thro		
	K BANK COLOMBO BANK	PLP REG	1		Community Bank - Includes all		adjacent geographic areas
	SECURITY ONE BANK	REG	1	\$250,000			raphic territories than
	COMMUNITY WEST BANK	PLP	1	\$216,000		and Regiona	al Banks
	HOWARD BANK COMMERCEFIRST BANK	REG PLP	1	\$170,000 \$150,000			
	WASHINGTON FIRST BANK	REG	1		Preferred Lenders (PLP) - 24 I	Hours exped	dited Loan Processing
61	MAINSTREET BANK	REG	1	\$75,000			-
	BUSINESS LOAN CENTER (BLX)	PLP	1		Regular Lenders (REG) - Not p	oreferred, re	egular Loan Processing
	MILLENNIUM BANK, N.A. ASIA BANK	PLP REG	0	\$50,000 \$0	Certified Development Compa	anies (CDC	3
	BANKANNAPOLIS	REG	0	\$0			ans (504 Loan Program)
	BUSINESS LENDERS, LLC	PLP	0	\$0			
	CHB AMERICA BANK	PLP PLP	0		Micro Lenders (MIC) - Loans u	p to \$35,00	0
	CHEVY CHASE BANK, FSB CITIZENS BANK	PLP	0	\$0 \$0			
70	CITY FIRST BANK OF DC, N.A.	PLP	0	\$0			
71	COMMUNITY BANK OF TRI-COUNTY	REG	0	\$0			
	FIRST BANK FIRST NATIONAL BANK OF ARIZONA	PLP	0	\$0 \$0			
	FIRST NATIONAL BANK OF ARIZONA FIRST STATE BANK	PLP	0		For an electronic copy of this re	port visit wv	ww.sba.gov/dc and
75	FIRST TENNESSEE BANK	PLP	0	\$0	click on "Lenders and Program		
	GREATER ATLANTIC BANK	REG	0				
	INDEPENDENCE FSB LEHMAN BROTHERS BANK, FSB	REG PLP	0	\$0 \$0			
79	MAINSTREET LENDER, LLC	PLP	0	\$0			
80	MONUMENT BANK	REG	0	\$0			
	OCEAN BANK FSB PENTAGON FED CREDIT UNION	PLP REG	0	\$0 \$0			
	POTOMAC BANK OF VIRGINIA	REG	0	\$0 \$0			
84	PREFERRED CAPITAL BIDCO, INC.	PLP	0	\$0			
	RAPPAHANNOCK EDC	CDC	0	\$0 \$0			
	RESOURCE BANK STEARNS BANK NA	PLP PLP	0	\$0 \$0			
	TELESIS COMMUNITY CU	REG	0	\$0			
	THE BUSINESS BANK	REG	0	\$0			
	THE FAUQUIER BANK THE FREEDOM BANK OF VA	REG	0	\$0 \$0			
	THE FREEDOM BANK OF VA THE HARBOR BANK OF MARYLAND	PLP	0				
93	UNITED BANK	PLP	0	\$0			
	UNITI BANK	PLP	0	\$0 \$0			
	UPS CAPITAL BUSINESS CREDIT URBAN TRUST BANK	PLP REG	0	\$0 \$0			
	VIRGINIA COMMERCE BANK	PLP	0	\$0			
98	WACIF	MIC	0	\$0			
	WASHINGTON SAVINGS BANK	REG	0	\$0			
100	WELLS FARGO, N.A.	PLP	0	\$0			
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